

CompanyProfile

mobiserve



## **KEY FACTS**



6 countries, 2 business units



(c) 45k+ telecom sites maintained and operated

#### **Certifications**



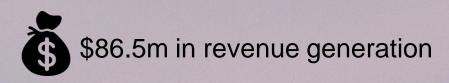
**Energy Management System** 

Quality

Health

Safety

**Environment** 



## **ERP (Oracle E Business Suite)**



Financials

Warehousing

**Procurement** 



To be the regional leader and preferred provider of Telecommunication and energy services and products, to secure sustainable growth of the group and maximize stakeholders' value.

## **MISSION**

Enforce our leadership position through providing:

- End to End innovative, efficient, and high-quality services and products to our customers.
- Adopt Ethical, fair and transparent business practices.
- Ensure equal employment opportunity and fair compensation.
- Build long term true partnerships with our customers and suppliers.
- Always be committed to our community.





## **COREVALUES**

People are the main asset of Mobiserve. They maintain the quality, continuous improvement, and ethical approach of our services.





## **Customers**

Provide our investors with the return on investment through sustainable Growth. Customers are the most paramount to our philosophy of success in our business. We strive to satisfy our customers with superior quality and value for services. We build trust through responsible actions and honest relationship with our customers.



## **Employees**

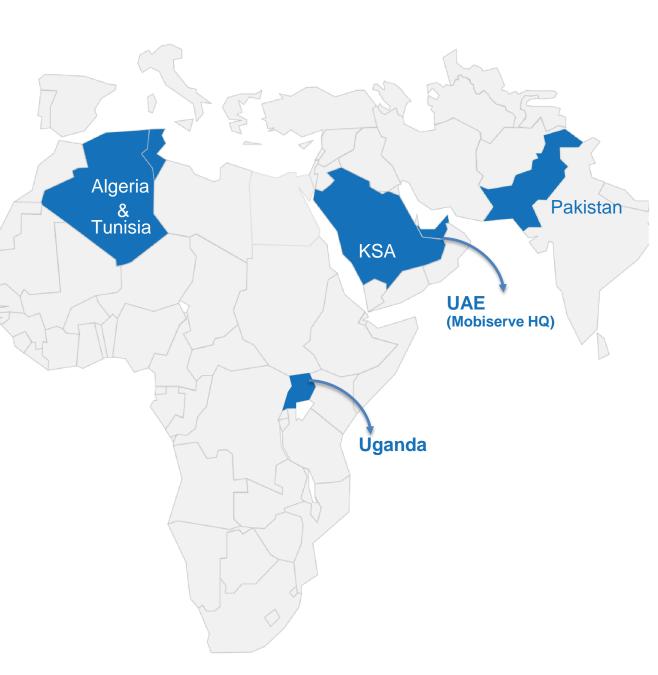


We value our employees and consider them our biggest assets. We encourage their professional development and reward them for their performance.

## **Technology**

We aim to bring on the best technology with focus on efficiency and effectiveness as a whole while not losing the sight of cost effective solutions within the resource constraints.

#### Where We Are Located





### **COREVALUES**



We serve and support in the range of countries. It is the unique character of our Company to have Global outlook and respect the diversity of people, culture, communities and business environments.



Quality is at the forefront of everything we do and it is our key for the continuous improvement, customer satisfaction and market leadership. We are committed to quality as a main attribute of our business, people and long term goals.



# Ethical Approach

We are committed to honesty, transparency and Ethical business practices. We combine ethical practices with successful business strategies to offer best services and products to our clients and region.



# **Environment friendly**

We operate as environment friendly and responsible Company to our eco system.





### **MOBISERVE MANAGED SERVICES**

- Mobiserve provides high quality field maintenance services to Telecom operators, vendors, tower companies and other entities in need for top notch field maintenance services. Our number one priority is to ensure clients' satisfaction. We are able to rapidly set up satellite offices to cover geographically any client's growing needs.
- Our flexibility enables us to implement well-tailored designs and technical policies, procedures and quality systems to achieve the best results.
- Our skilled resources, experience and long heritage in the Telecom field enable us to deal with all types of mobile communication networks equipment, with its active and passive elements.





### We provide Preventive & Corrective Maintenance for the following scopes:



Telecom Scope
2G, 3G, LTE and 5G, BSC / RNC,
Microwave (PDH/SDH), IBS
sites (radio and WIFI), VDSL



Fiber Optic
Installation and
configuration, routing,
systemization, Maintenance
& Corrective actions



**Electromechanical managed** services

for all power systems rectifiers, fire systems, MOB, A/Cs, solar cells, all generators types including their state of the art overhauling.



**Plumbing works** 

Plumbing works including all Spare parts management



## **Electromechanical technical Buildings maintenance**

for all power systems rectifiers, fire systems, MOB, A/Cs, solar cells, all generators types including their state of the art overhauling.



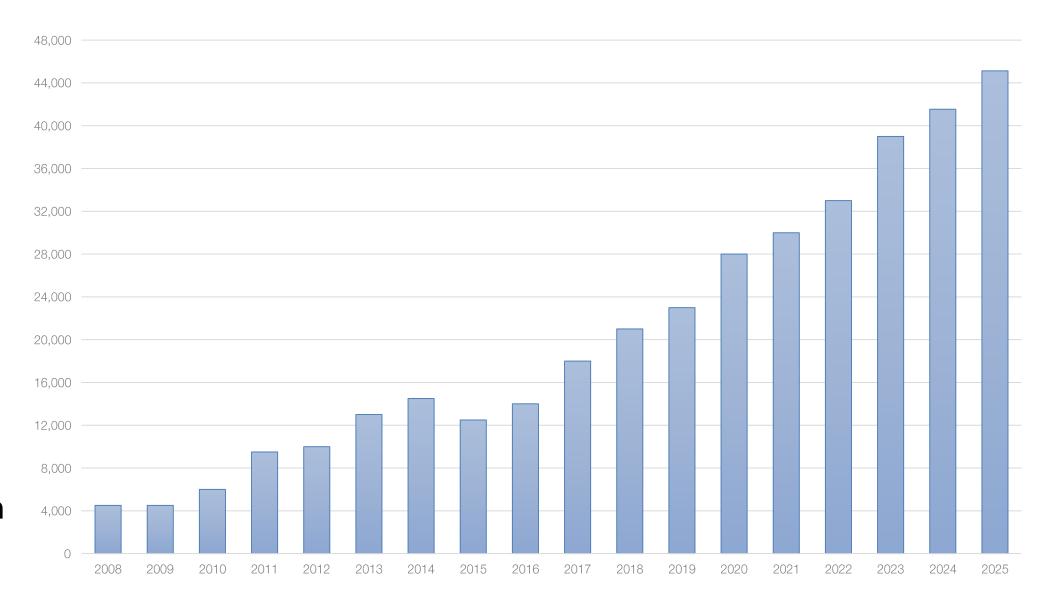
#### **Solar energy**

for both off-grid and on-grid plants and Hybrid controllers and solutions



# Working in two continents; in harsh weather conditions or crowded cities, and important events, we are there to offer our services and support

- You will find us in the monsoon season in Pakistan.
- You will find us in the great Hajj season in KSA.
- You will find us working under continuous rainy showers in Tunisia.
- You will find us in the snow season on the mountains of Algeria.





## **TELECOM ROLLOUT**

- For more than 25 years Mobiserve has been the trusted partner by major Telecom operators and vendors in the MENA region to build their networks
- Mobiserve has been always ready to deliver reliable solid rollout for the Telecom sector in minimum time and highest quality
- The main aim was to enable operators/vendors to focus on their main business, while offering end to end solutions within hassles/hazards free environment





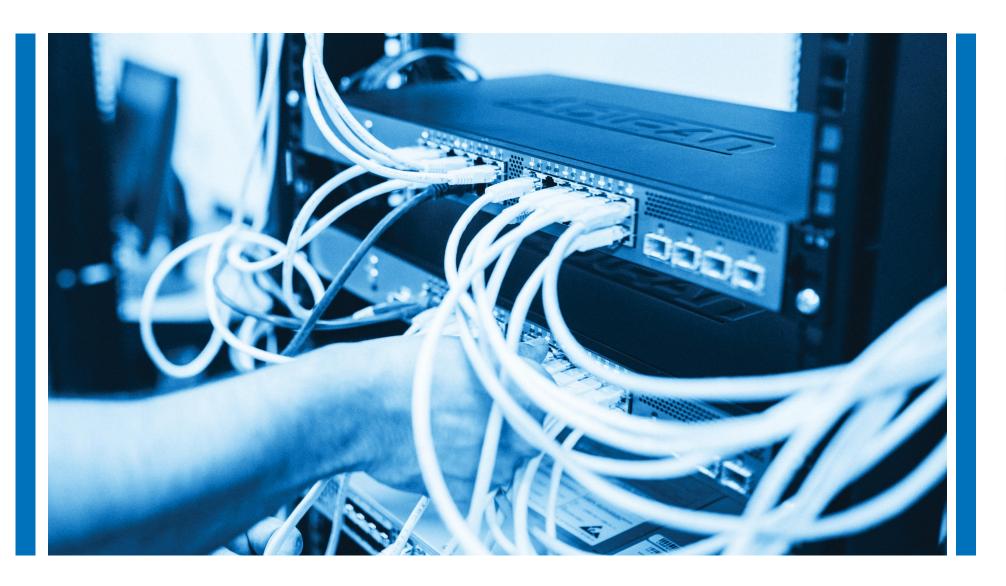
## **TELECOM ROLLOUT ACTIVITIES**

Telecom Site surveys

Permanent power and generators systems installations

Civil work implementation for access network sites

Telecom Site Acquisitions



Tower/Pole installations

Air Conditioning Systems installations

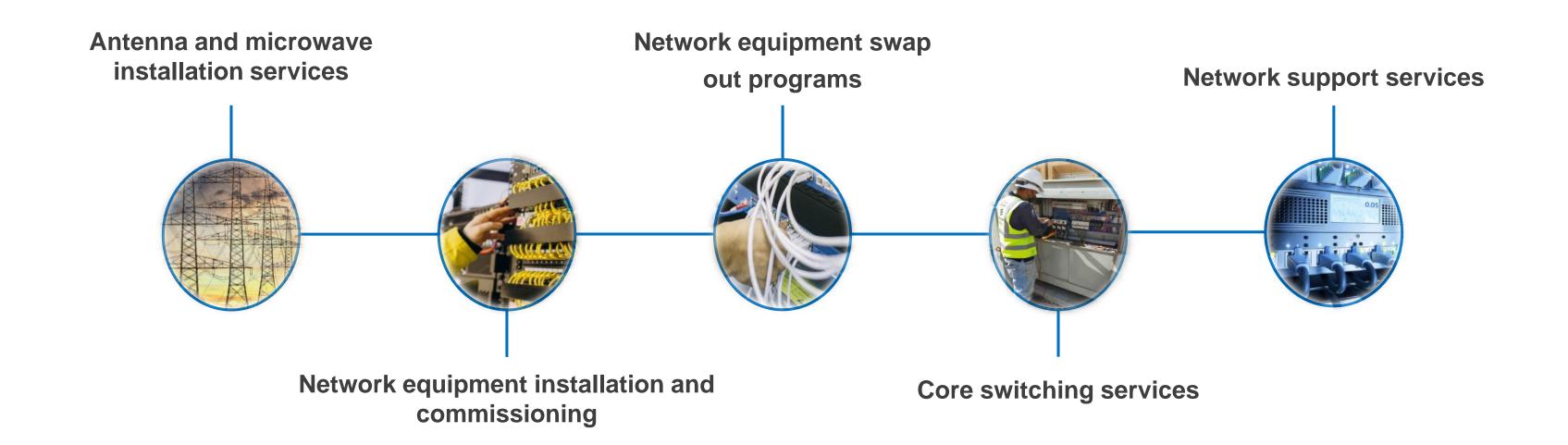
Fire Fighting
Systems
installations

RF rigging works

In-door Building Solutions CW

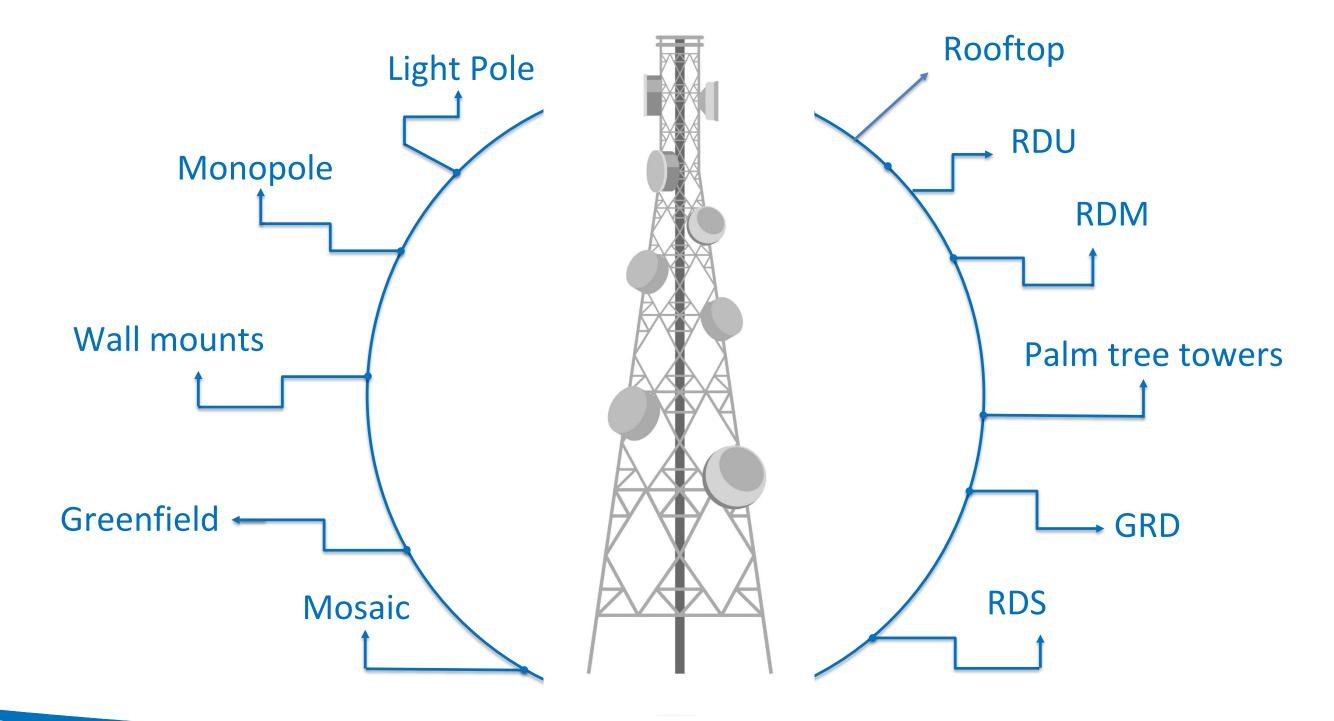


## Telecom Engineering activities that could be integrated in any rollout programs includes but not limited to the following activities:





Our Focus is mainly on Health, safety and quality in addition to the speed of delivery. Over the years we built thousands of different types of Telecom sites including:





## **ENERGY & POWER SOLUTION**

## Mobiserve is able to deliver turnkey energy solutions to provide power to different types of facilities:

- Installing and maintaining turnkey Solar power systems
- Installing and maintaining hybrid power systems combining both solar power systems and Generators to charge batteries adequately to run sites 24/7, with ability to control the hybrid systems to switch between different power sources (Grid, Generator, Batteries and Solar system) to save power consumptions based on configured parameters

#### Our Solutions have the ability to monitor and control access and provide security surveillance.

 Ability to monitor all site parameters remotely and do required analyses to be ready for any corrective and preventive actions on time without waiting for routine physical checks





## For DC full power solutions, Mobiserve is also able to deliver different supply, installation and upgrade activities including:





## **ELECTROMECHANICAL SOLUTIONS**



For more than 2 decades Mobiserve has been able to deliver high quality electromechanical comprehensive turnkey projects not only related to the Telecom sector but also for conventional construction projects.

#### Electromechanical services include the following sectors:

Indoor/outdoor security and surveillance systems including civil works/ configurations

Power cables and transformers installations

Datacenters infrastructure installation

Power meters swap/installation/ configuration

Final construction finishes

Fire alarm and fire-fighting systems based on all different specs/ categories

UPS, Generator & power installations

Plumbing and sanitary systems

Low current activities from basic infrastructure till final finishes

Water treatment and naturalization



In addition, Mobiserve offers power equipment rental like generators of well-known brands. Rental might also include full service/maintenance/fueling whenever needed.

Whenever needed the overhauling service is also available for generators including the supply of all needed spare parts and executed by our qualified in-house teams

#### **Mobiserve offers different GPS tracking solutions:**



#### **GPS tracking**

Providing and installing GPS tracking system for generators and batteries to keep them monitored and protected



#### **Notifications**

Providing 24/7 observation for all protected elements and sending notifications via email and SMS in case equipment were moved



#### **Location Tracking**

Providing continuous location tracking in case of movement detection



### **FACILITY MANAGEMENT**

#### High quality reliable facility management services

 Through a well-defined implementation process including all needed checklists and quality measures, Mobiserve has been able to provide high quality reliable facility management services to clients.

The service is done on two levels; preventive maintenance and corrective maintenance

#### **Corrective Maintenance**

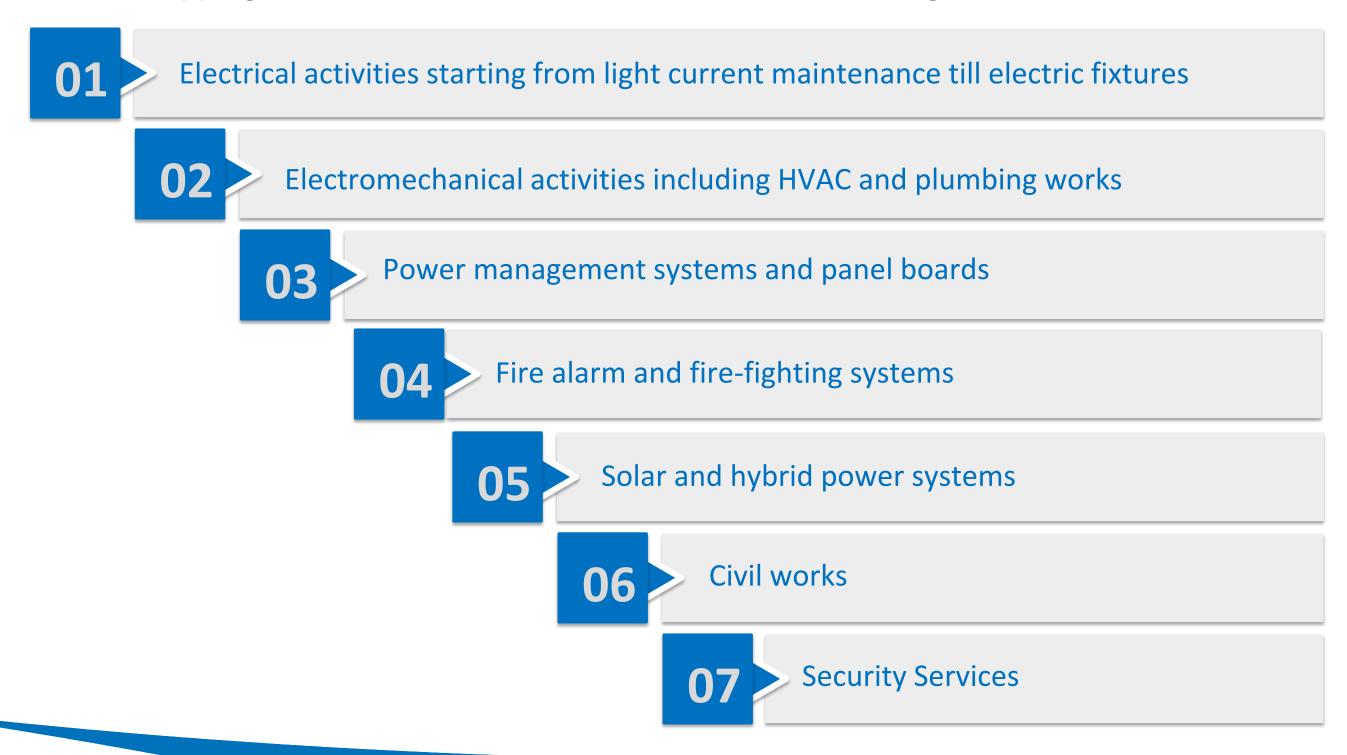
Corrective maintenance is delivered in the shortest possible time and with highest quality to reduce downtimes to clients.

#### **Preventive Maintenance**

Preventive maintenance is scheduled on planned intervals to make sure working facilities are maintained properly to ensure business continuity and to minimize downtimes that might disturb clients' business routine.



Facility management services is offered to different corporate organizations like banks, government offices, shopping malls...etc. Services are offered in the following fields:





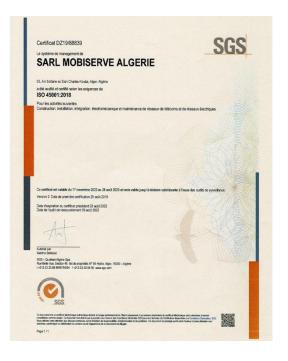
## **CERTIFICATES**











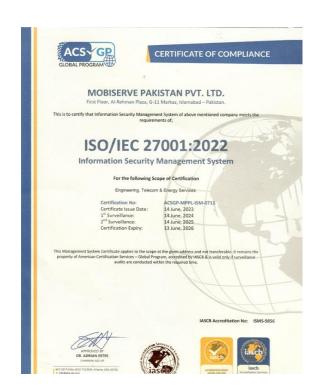




## **CERTIFICATES**



















## **CLIENTS**









































# mobiserve

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